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# Modelling and Forecasting the Balance of Trade in Ethiopia

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**Abstract:** For a long period of time, Ethiopia has involved in foreign trade and experienced trade deficit several time in the past. This deficit can be largely explained by the unequal terms of trade between agricultural commodities (the country's major export) and capital goods (the country's major import). The core objective of study was to model the balance of trade in Ethiopia and forecast its value through ARIMA model by using annual data from 1974/75 to 2009/10. The appropriate model was ARIMA (3, 1, 0) and the forecasted value of balance of trade is expected to raising time to time from 2010/11 up to 2015/16.

**Keywords:** Trade Balance, ARIMA

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## 1. Introduction

When we compare one country to another we can see differences in economic structure and economic dependence. This economic dependence creates economic interrelationships among the countries in the real world. As a consequence, foreign trade comes into existence. In general this trade covers many countries in the world. Due to this we can say foreign trade is an international trade. International trade consists of the export trade and import trade. According to demand and supply of international market structure, countries of the world create economic interrelationship. Actually the main benefit from increasing export is usually to increasing the capacity to import intermediate inputs and other goods and services which are necessary or helpful to faster economic development in the domestic market.

Ethiopia has tried to implement completely different trade strategies in the past, including a strategy of import replacement/protection for infant industries during the imperial period, a heavily state-managed trading system during the military government era, and a market-oriented liberalized approach supported by the international financial institutions in the most recent period. Each of these trade regimes incorporated the policy objective of diversifying Ethiopia's export palette to reduce dependence on coffee and other cash crops. Numerous trade related technical assistance projects have already been implemented. Policies promoting exports have been adopted.

Ethiopia has experienced trade deficit several time in the

past. Ethiopia's trade deficit can be largely explained by the unequal terms of trade between agricultural commodities (the country's major exports) and capital goods (the country's major imports). It is projected to reach an all time high of USD 6.7 billion (NBE, 2007).

The deficit of Ethiopia's trade balance can be interpreted in to two ways. On the positive note, the fact that the value of imports is taken up by capital goods plus intermediate inputs is in fact an indication of growth domestic economy and expanding productive capacity of the country at an increasing rate. On a negative note, it can be seen as cause for alarm since such a wide and growing gap between the value of exports and imports of a country means that the country continues to need other sources of financing such as foreign aid and credit.

## 2. Methodology

### 2.1. Variable and Sources of Data

This study uses secondary data on balance of trade (in million birr) in Ethiopia for the period 1974/75 to 2009/10 from National Bank of Ethiopia (NBE).

Balance of trade (BT): - The difference in value between a country's total exports and imports over a specific period of time.

### 2.2. Stationarity

A given series is said to be stationary if its mean and variance are constant over time and the value of the covariance

between any two time periods depends only on the distance or gap or lag between the two time periods and not the actual time at which the covariance is computed.

**2.3. AR and MA**

The auto correlation function of pure AR (p) processes should decay gradually at increasing lag length. If the ACF exhibits slow decay and the PACF cuts off sharply after lag p, we would identify the series as AR (p). And the behavior of the Correlogram and partial Correlogram of the pure MA (q) is the inverse of pure AR (p) processes. The auto Correlogram of pure MA (q) process should die out after q lags. The partial auto Correlogram of pure MA process, on other hand, only decays slowly over time (similar to auto Correlogram of pure AR process).

**2.4. ARMA Process**

Autoregressive moving average (ARMA) modeling is a specific subset of univariate modeling in which a time series is expressed in terms of past values of itself (the autoregressive component) plus current and lagged values of a ‘white noise’ error term (the moving average component). In general, an

ARMA model is characterized by the notation ARMA (p, q) where, p and q are orders of autoregressive and moving average respectively.

**2.5. ARIMA Process**

Autoregressive Integrated Moving Average (ARIMA) model was introduced by Box and Jenkins (hence also known as Box-Jenkins model) in 1960s for forecasting a variable. Autoregressive Integrated Moving-Average (ARIMA) models consist of unit-root non-stationary time series which can be made stationary by the order of integration ‘d’.

**3. Results and Discussions**

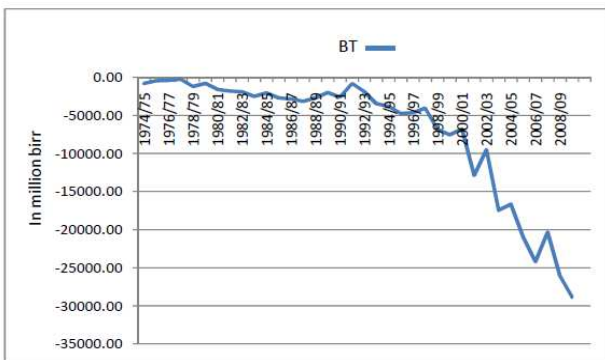
**3.1. Descriptive Statistics**

The summary statistics for the balance of trade is as given in the following table. The average value of balance of trade was -6.98 million birr and the maximum and minimum balance of trade was -0.25 and -28.86 million birr respectively over the period 1974/75 to 2009/10.

*Table 1. Summary statistics for balance of trade*

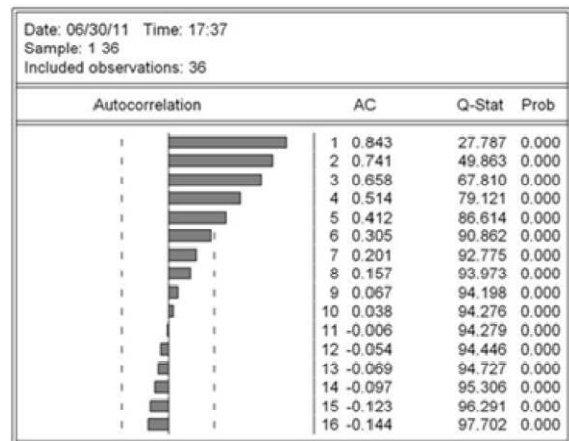
	Mean	Maximum	Minimum	Standard deviation
Balance of trade	-6.98	-0.25	-28.86	3.84

The value of balance of trade has increased negatively in most of the years. From the 1974/75 up to 1990/91, balance of trade exhibits relatively small drop annually but after 1990/91 onwards it shows a sharp drop as shown in the following figure.



*Fig1. Balance of trade in Ethiopia from 1974/75 to 2009/10*

and diagnostic checking. To assess non stationarity, result of ADF for BT is given in the following table.



*Fig 2. Correlogram for BT at level*

**3.2. ARIMA Model for Balance of Trade in Ethiopia**

*Table 2. ADF test for BT at level*

Augmented Dickey-Fuller test Statistic	t-Statistics	Prob.*
	<b>1.365703</b>	<b>0.9999</b>
Test Critical Value:	1 % level	-4.262735
	1 % level	-3.552973
	10% level	-3.209642

MacKinnon (1996) one-sided p-value

The ARIMA modeling consist identification, estimation

The test statistic (1.365703) was greater than the critical value (-3.552973) with p value (0.9999). This implies that we fail to reject the null hypothesis that is there is a unit root problem at 5% level of significance. In addition to ADF test, the correlogram autocorrelation (Figure 2) shows that the autocorrelation function does not tail of quickly. This proves the presence of unit root in the series of balance of trade.

Due to the presence of unit root problem, we have to consider the first difference of the balance of trade data to make it stationary.

Table 3. ADF test for BT at first difference

	t-Statistic	Prob.*
Augmented Dickey-Fuller test Statistic	-5.782298	0.0002

From table 3 we can conclude that the BT time series data becomes stationary after the first difference.

3.3. Model Identification and Estimation

Because of highly subjective nature of the Box-Jenkins methodology, time series analysts have sought alternative objective methods for identifying ARIMA models. The penalty function statistics such Akaike’s Information Criterion (AIC) and Schwarz’s Bayesian criterion (SBC) are often used in the identification of ARIMA models. Usually the smallest AIC or BIC value is preferred.

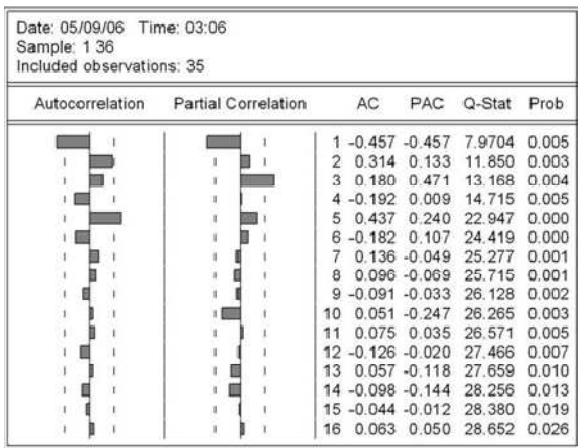


Figure 3. Correlogram for BT at first difference

The above correlogram shows that the autocorrelation function has spike at lag one and five and the partial correlation function has spike at lag one and three. These patterns suggest ARIMA models such as ARIMA(1,1,0), ARIMA(3,1,0), ARIMA(0,1,1), ARIMA(0,1,5), ARIMA(1,1,1), ARIMA(1,1,5), ARIMA(3,1,1) and ARIMA(3,1,5).

3.4. Model Diagnostic

The third step will be the formal assessment of each of the time series models. This involves a rigorous assessment of diagnostic tests for each of the competing models. As different models may perform reasonably similar, a number of alternative formulations may have to be retained at this stage with further assessment to be done at the forecasting stage. There are a number of diagnostic tools available for ensuring a satisfactory model is arrived at. Plotting the residuals of the estimated models is a useful diagnostic check. This should indicate any outliers that may affect parameter estimates and also point towards any possible autocorrelation problem. If a model is correctly specified, the residuals should be white noise. Therefore, the plot of autocorrelogram should immediately die out from one lag on. That is, if the residuals are truly random, the autocorrelations and partial autocorrelations calculated using the residuals should be statistically equal to zero at all lags. If they are not, this is an indication that the fitted model is not good.

3.4.1. Assessing the Fitted Model

The following table shows that the selected ARIMA model with corresponding penalty function statistics.

Table 4. Model summary for selected ARIMA models

Selected models	Penalty function statistics					
	R2	Adj R <sup>2</sup>	SSE	AIC	SC	Serial Correlation
ARIMA(1,1,0)	0.2184	0.1902	2185.03	18.27	18.36	Yes
ARIMA(3,1,0)	0.5068	0.4539	1842.25	18.18	18.18	No
ARIMA(0,1,1)	0.1382	0.1121	2261.43	18.43	18.43	Yes
ARIMA(0,1,5)	0.4968	0.4099	1843.48	18.29	18.29	No
ARIMA(1,1,1)	0.2165	0.166	2217.48	18.46	18.46	Yes
ARIMA(1,1,5)	0.4934	0.3819	1909.01	18.44	18.44	No
ARIMA(3,1,1)	0.5087	0.436	1872.28	18.27	18.27	No
ARIMA(3,1,5)	0.6653	0.5489	1674.38	18.05	18.05	Yes

As we know the model with small AIC and BIC is preferable. Based on these selection criteria, ARIMA (3,1,5) seems the best. However, the residual were found to be serially correlated. Based on the value of R<sup>2</sup> and adjusted

R<sup>2</sup>(in addition to AIC and SC), the model ARIMA (3,1,0) is selected for further assessment. The results are shown below.

3.5. Candidate Model

Table 5. Estimated model for ARIMA (3,1,0).

Variable	Coefficient	Std. Error	t-Statistic	Prob.
ϕ <sub>0</sub>	-1221.923	768.5460	-1.559915	0.1231
ϕ <sub>1</sub>	-0.554338	0.165740	-3.344625	0.0024
ϕ <sub>2</sub>	0.359399	0.184834	1.944437	0.0620
ϕ <sub>3</sub>	0.704504	0.179617	3.922256	0.0005
R-square	0.506761	Mean dependent var		-894.0527
Adjusted R-square	0.453914	S.D. dependent var		2492.977
S.E. of regression	1842.251	Akaike info criterion		17.99183
SS residual	95028895	Schwarz criterion		18.17505

Variable	Coefficient	Std. Error	t-Statistic	Prob.
Log likelihood	-283.8693	Hannan-Quinn criter.		18.05256
F statistic	9.589207	Durbin-Watson stat		1.842203
Prob. (F statistic)	0.000161			

The candidate model is ARIMA (3,1,0) model. The estimated ARIMA (3,1,0) model together with the diagnostic test results are shown in table 5 below.

We can write the ARIMA (3,1,0) model as follows:

$$\nabla Y_t = -1221.9 - 0.6\nabla Y_{t-1} + 0.4\nabla Y_{t-2} + 0.7\nabla Y_{t-3} + \varepsilon_t$$

After some mathematical manipulations the estimated model becomes:

$$\nabla Y_t = -1221.9 + 0.4\nabla Y_{t-1} + 0.9\nabla Y_{t-2} + 0.3\nabla Y_{t-3} - 0.3\nabla Y_{t-4} + \varepsilon_t$$

The Jarque-Bera statistic and Q-statistics of the correlogram of residuals squared are not significance. These values indicate that, the candidate model full fills the assumption of normality and no heteroskedasticity in the residual.

### 3.6. Evaluation of In-Sample Forecast

The forecasting performance of a model can be examined by the standardized statistical tools such as root mean square error, mean absolute error, mean absolute percentage error and Theil's inequality. But as discussed in the methodology part, mean absolute percentage error and Theil's inequality are unit-less and preferable. Due to this, we consider the values of mean absolute percentage error (MAPE) and Theil's inequality (TI).

Table 6. Summary table for ARIMA(3,1,0) model

Statistical tools	ARIMA(3,1,0)
RMSE	1723.268
MAE	1304.767
MAPE	29.91570
TIC	0.077181
Bias proportion	0.000000
Variance proportion	0.062371
Covariance proportion	0.937629

The mean absolute percentage error and Theil's inequality for ARIMA (3,1,0) model were 29.91570 and 0.077181, respectively. The value of Theil's inequality is close to one. This value indicates that the forecasting performance of the model is good. The other model fit criteria also point towards the ARIMA (3,1,1) model has good forecasting performance (meaning that Figure 4 shows that the line of actual and forecasted is overlap each other). Thus, we consider this model for out-of-sample forecast. A graph of the actual and the ARIMA (3,1,0) in-sample fit values of trade balance is shown in Figure.4 below.

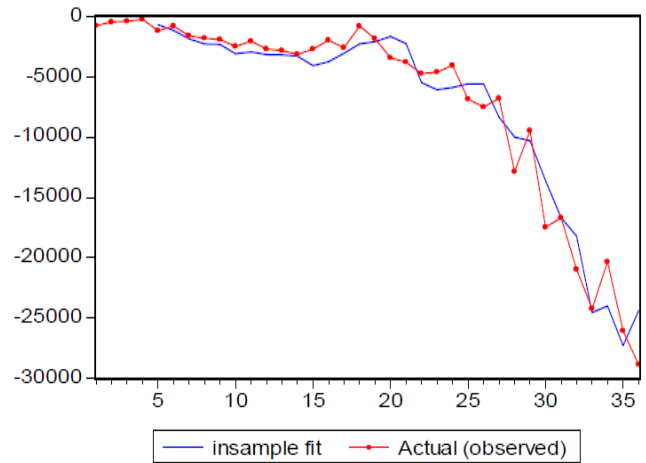


Figure 4. Actual versus forecasted graph for balance of trade

### 3.7. Forecasting

We have the estimated ARIMA (3,1,0) model from the estimation part. Then we can forecast the value of balance of trade in Ethiopia based on the fitted model from year 2011/12 up to 2015/16. The forecasted results are given in the Table 7 and it indicates that the deficit in balance of trade is expected to keep on rising.

Table 7. Forecasted value of ARMA model from 2010/11 to 2015/16

Year	Forecasted real BT(in billion birr)
2010/11	-35.40
2012/13	-37.83
2013/14	-39.06
2014/15	-40.27
2015/16	-41.50

## 4. Conclusion

The objective of this study was to model and forecast the balance of trade in Ethiopia by using ARIMA model. The balance of trade was modeled as ARIMA (3, 1, 0) and I has shown some improvements in the years 2002/03 and 2006/07. However, these improvements were short lived (temporary) in the sense that the balance of trade keeps on increasing negatively in subsequent years. Based on this fitted ARIMA (3,1,0) model the balance of trade is forecasted from the year 2011/12 up to 2015/16. The forecasted result shows that the deficit in the balance of trade in Ethiopia is expected to increase from 2011/12 up to 2015/16.

## Recommendation

As we have seen in the ARIMA forecasted result the value of balance of trade is mounted negatively in all forecasted year. This result indicates that there exist unbalance between value

of import and export in the country. The government should consider different types of solutions and implement different type of policies to overcome this problem in the country.

## List of Abbreviations

ADF: Augmented dickey fuller  
 ARIMA: Auto regressive integrated moving average  
 BT: Balance of trade  
 MoFED: Ministry of Finance & Economic Development  
 NBE: National Bank of Ethiopia  
 USD:United State Dollar

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