

# On Application of E – Linmap Model for Optimal Decision Making on Location of VIP Fast Food Restaurant in Akwa Ibom State, Nigeria

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**Abstract:** In this paper, the extended LINMAP model developed in (Effanga and Okpara, 2015) is applied to make optimal decision on location of VIP fast food restaurant in Akwa State of Nigeria. The management of the VIP fast food restaurant considered extending their services to five towns (Uyo, Eket, Ikot Ekpene, Oron and Ikot Abasi) in Akwa Ibom State. The attributes considered in the evaluation of the locations are Population, Number of retail outlets, Average family income, Start-up cost, and Taxes. The solution of our model identifies Eket as the best town to operate the business followed by Ikot Abasi, Uyo, Oron and Ikot Ekpene.

**Keywords:** Minkowski Metric, Optimal Decision, Utility Function, Ideal Point, Attributes

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## 1. Introduction

Mathematical programming models have been used in a number of ways to obtain the optimal estimate of certain utility functions used in decision making (DM). Every aspect of our daily lives requires decision making which involves the use of some multiple criteria, hence, referred to as, Multi-Criteria Decision Making (MCDM) problems. Multi-criteria decision making problems are divided into Multi-Attribute (MADM) and Multi-Objective Decision Making (MODM), (Zeinab et al., 2010), (Hwang et al., 1981). In MODM the decision space is continuous, while MADM deals with problems in which set of decision alternatives have already been predetermined and decision space is discrete, (Vazifedost et al., 2011). This set of discrete decision space involves making preference decisions over a finite number of multiple attributes which are characterized by multiple and conflicting objectives, (Yoon et al., 1995). Such preference decisions making can be in evaluating, prioritizing and the selecting finite numbers of alternatives.

A MADM problem is further classified according to some defined criteria. In some cases, the decision maker is

consulted for adequate information before any form of evaluation is carried out. On the other hand, the final decision is done based on some cooked data. MADM is one of the widely used decision methodology for solving most real world decision making problems, (Tuli et al., 2011). The process of selecting a method for solving MADM problems can lead to another MADM being formulated, (Triantaphyllou, 2000) and this, according to (Yeh, 2005) is caused by inconsistent ranking problem. Hence, one should be careful in selecting the method to use in handling the MADM problem since the choice of a specific method in general influences the ranking outcome, (Jahanshaloo et al., 2011).

In practice applications of some methods are not possible because of their complexities as perceived by real decision makers. Linear multi-dimensional analysis of preference (LINMAP) is one of the well-known MADM methods used (Li, 2008). It is commonly used to solve decision making problems involving multiple attributes that are conflicting in nature (Adel et al., 2012). However, in this method, the weight vector,  $w$ , and the positive ideal solution are already known. It is based on comparing the pairs of alternatives given by the decision maker and the

solution with the closest distance to the positive ideal solution forms the best compromise alternative (Xia et al., 2006).

Many researchers have used or extended LINMAP to solve practical MADM problems. (Li et al., 2007) developed a fuzzy LINMAP method to handle group decision making problems involving linguistic variables with incomplete preference information to capture the uncertainty in the DM's preferences and to calculate the distances between the alternatives and the ideal point; fuzzy goal LINMAP by (Adel et al., 2012). (Li and Yang, 2004) extended LINMAP to solve group MADM problems with fuzzy information using triangular fuzzy numbers in assessing alternatives with respect to qualitative attributes in their fuzzy linear programming model. (Effanga and Okpara, 2015) proposed an extended LINMAP (E-LINMAP) model which addresses the problem of LINMAP by providing a method of alternatives' ranking that are devoid of ties.

The E-Linmap model (Effanga and Okpara, 2015) for the optimal estimation of utility functions of decision makers, dealt extensively with the preference of those stimuli which are closer to decision maker's ideal point in terms of weighted Minkowski metric of order 3. This model is, hereby, applied in this paper to really buttress the point that ranking of alternatives devoid of ties can be achieved.

## 2. E - Linmap Model

To simultaneously determine the ideal points locations  $\{y_p^*\}$  and the weights  $\{w_p\}$  when the pre-specified locations of the  $i^{th}$  attribute in the  $t$ -dimensional space  $V_i = \{v_{ip}\}$ ,  $p \in P$  are given, the weighted Minkowski distance metric,  $d_i$ , of the  $i^{th}$  attribute from the ideal point developed in (Effanga and Okpara, 2015) is given by

$$(1) \text{Min } Z = \sum_{(j,k) \in \Omega} Z_{jk}$$

Subject to:

$$(2) \sum_{p \in P} w_p a_{jpk} + \sum_{p \in P} q_p b_{jpk} + \sum_{p \in P} r_p c_{jpk} + z_{jk} \geq 0$$

$$(3) \sum_{p \in P} w_p A_p + \sum_{p \in P} q_p B_p + \sum_{p \in P} r_p C_p = 1$$

$$(4) 2q_p - w_p - r_p \leq 0; p \in P$$

$$(5) z_{jk} \geq 0; (j, k) \in \Omega$$

$$(6) w_p \geq 0; p \in P$$

$$(7) r_p \geq 0; p \in P$$

$$(8) q_p \text{ unrestricted in sign; } p \in P$$

Where

$$(9) A_p = \sum_{(j,k) \in \Omega} a_{jpk}; p \in P$$

$$(10) B_p = \sum_{(j,k) \in \Omega} b_{jpk}; p \in P$$

$$(11) C_p = \sum_{(j,k) \in \Omega} c_{jpk}; p \in P$$

$$(12) a_{jpk} = (v_{kp}^3 - v_{jp}^3); \text{ for } (j, k) \in \Omega \text{ and } p \in P$$

$$(13) b_{jpk} = -3(v_{kp}^2 - v_{jp}^2); \text{ for } (j, k) \in \Omega \text{ and } p \in P$$

$$(14) c_{jpk} = 3(v_{kp} - v_{jp}); \text{ for } (j, k) \in \Omega \text{ and } p \in P$$

$$(15) \sum_{p \in P} w_p v_{ip}^3 - 3 \sum_{p \in P} w_p y_p v_{ip}^2 + 3 \sum_{p \in P} w_p y_p^2 v_{ip} - \sum_{p \in P} w_p y_p^3$$

## 3. The E - Linmap Algorithm

To estimate the weights  $\{w_p^*\}$  and the ideal point  $\{y_p^*\}$

Step 1. Let  $P$  denote the set of  $n$  attributes  $\{1, 2, \dots, n\}$  and  $J$  denote the given set of  $m$  alternatives  $\{1, 2, \dots, m\}$ . Let  $V = \{v_{ip}\}$  denote the given attribute values for the alternative ( $v_{ip}$  is the value of the  $i^{th}$  alternative on the  $p^{th}$  attribute). Let  $\Omega = \{(j, k)\}$  denote the given set of ordered pairs  $(j, k)$  such that  $k$  is preferred to  $j$  on a forced choice basis in the comparison involving  $j$  and  $k$ .

Step 2. Compute  $a_{jpk}$  and  $b_{jpk}$  and  $c_{jpk}$  for each pair  $(j, k) \in \Omega$  and for every attribute  $p \in P$ . Compute  $A_p$  and  $B_p$  and  $C_p$ .

Step 3. Solve the E – LINMAP model

Step 4. Compute the index of fit  $C^* = H^*/1+H^*$

Step 5. Compute the distance measures and rank the alternatives.

Note that, for  $p \in P$

$$(a) \text{ If } w_p^* > 0 \text{ then } y_p^* = \frac{q_p^*}{w_p^*}$$

$$(b) \text{ If } w_p^* = 0 \text{ and } q_p^* = 0 \text{ define } y_p^* = 0$$

$$(c) \text{ If } w_p^* = 0 \text{ and } q_p^* > 0 \text{ then } y_p^* = +\infty$$

$$(d) \text{ If } w_p^* = 0 \text{ and } q_p^* < 0 \text{ then } y_p^* = -\infty$$

## 4. Application

VIP fast food restaurant is growing fast in Nigeria. It has about 350 branches in Nigeria. Its management has decided to extend its services to several geographic locations in the South-South, particularly, Akwa Ibom State where it does not have any operational base. The Regional manager has identified five key towns in Akwa Ibom State where VIP does not operate or lease any fast food operations. The towns under consideration are: Oron (A1), Eket (A2), Ikot Abasi (A3), Ikot Ekpene (A4), Uyo (A5). These towns support a strong retail business base and offer varying degrees of growth in the area of population and consumer spending.

The regional manager considers using five attributes to evaluate the suitability of the five towns in Akwa Ibom State for possible extension of its services. The attributes considered are: Population (C1), Number of retail outlets (C2), Average family income (C3), Start-up cost (C4) and Taxes (C5).

The data and ratings of the towns on every attribute as given by the regional manager are given in Table 1.

**Table 1.** Decision Information given by the regional manager.

Town	Attributes C1: heads (x10 <sup>5</sup> )	C2: # (x10)	C3: N (x10 <sup>4</sup> )	C4: N (x10 <sup>6</sup> )	C5: N (x10 <sup>5</sup> )
A1	2.0	1.5	2.0	5.5	4.5
A2	2.5	2.7	1.8	6.5	2.0
A3	1.8	2.0	2.1	4.5	5.3
A4	2.2	1.8	2.0	5.0	1.9
A5	6.5	2.1	1.8	3.5	3.0

The preferences between the towns (alternatives) provided by the regional manager are as follows:

$\Omega = \{(1,2), (3,1), (4,1), (5,1), (2,3), (2,4), (2,5), (4,3), (3,5), (4,5)\}$

According to Table 1, the decision matrix can be obtained as follows

$$D = \begin{pmatrix} 2.0 & 2.5 & 1.8 & 2.2 & 6.5 \\ 1.5 & 2.7 & 2.0 & 1.8 & 2.1 \\ 2.0 & 1.8 & 2.1 & 2.0 & 1.8 \\ 5.5 & 6.5 & 4.5 & 5.0 & 3.5 \\ 4.5 & 2.0 & 5.3 & 1.9 & 3.0 \end{pmatrix}$$

Computing the parameters in our model using equations (2.1)-(3.3) we obtained the following LP model:

Min  $Z = Z_{12} + Z_{31} + Z_{41} + Z_{51} + Z_{23} + Z_{24} + Z_{25} + Z_{43} + Z_{35} + Z_{45}$

Subject to:

Constraint 1:  $-4.625w_1 + 4.058w_2 + 2.168w_3 - 4.816w_4 -$

$265.364w_5 - 5.2q_1 - 3.12q_2 - 2.28q_3 + 4.8q_4 + 113.52q_5 -$

$1.5r_1 + 0.6r_2 + 0.6r_3 - 1.2r_4 - 13.2r_5 + z_{12} \geq 0$

Constraint 2:  $9.793w_2 - 3.42w_3 + 2.648w_4 + 268.793w_5 -$

$9.03q_2 + 3.51q_3 - 2.52q_4 - 117.03q_5 + 2.1r_2 - 0.9r_3 + 0.6r_4 + 14.1r_5 + z_{31} \geq 0$

Constraint 3:  $-158.375w_1 - 259w_2 - 85.293w_3 -$

$14.352w_4 + 231.75w_5 + 78.75q_1 + 108q_2$

$+ 51.03q_3 + 60.48q_4 - 90q_5 - 10.5r_1 - 12r_2 - 8.1r_3 - 8.4r_4 + 9r_5 + z_{41} \geq 0$

Constraint 4:  $-83.125w_1 + 7.625w_2 -$

$143.045w_3 + 3.789w_4 + 247.625w_5 + 48.75q_1 - 6.75q_2 + 74.55q_3 -$

$3.69q_4 - 99.75q_5 - 7.5r_1 + 1.5r_2 - 10.5r_3 + 0.9r_4 + 10.5r_5 + z_{51} \geq 0$

Constraint 5:  $4.625w_1 - 13.851w_2 + 1.261w_3 + 2.168w_4 -$

$3.429w_5 - 5.25q_1 + 12.15q_2 - 1.23q_3 - 2.28q_4 + 3.51q_5 + 1.5r_1 -$

$2.7r_2 + 0.3r_3 + 0.6r_4 - 0.9r_5 + z_{23} \geq 0$

Constraint 6:  $163w_1 + 254.942w_2 + 83.125w_3 + 119.168w_4 +$

$33.614w_5 - 84q_1 - 104.88q_2 - 48.75q_3 - 65.28q_4 -$

$23.52q_5 + 12r_1 + 11.4r_2 + 7.5r_3 + 9.6r_4 + 4.2r_5 + z_{24} \geq 0$

Constraint 7:  $87.75w_1 - 11.68w_2 + 140.877w_3 + 1.027w_4 -$

$+ 17.73w_5 - 54q_1 + 9.87q_2 - 72.27q_3 - 1.11q_4 - 13.77q_5 + 9r_1 -$

$2.1r_2 + 99r_3 + 0.3r_4 + 2.7r_5 + z_{25} \geq 0$

Constraint 8:  $-158.375w_1 - 268.793w_2 - 81.86w_3 - 117w_4 -$

$37.043w_5 + 78.75q_1$

$+ 117.03q_2 + 47.52q_3 + 63q_4 + 27.03q_5 - 10.5r_1 - 14.1r_2 - 7.2r_3 - 9r_4 -$

$5.1r_5 + z_{43} \geq 0$

Constraint 9:  $82.125w_1 + 2.168w_2 + 139.616w_3 -$

$1.141w_4 + 21.168w_5 - 48.75q_1 - 2.28q_2 - 71.04q_3 + 1.17q_4 -$

$17.28q_5 + 7.5r_1 + 0.6r_2 + 9.6r_3 - 0.3r_4 + 3.6r_5 + z_{35} \geq 0$

Constraint 10:  $-75.25w_1 - 266.625w_2 + 57.725w_3 - 118.141w_4 -$

$15.875w_5 + 30q_1$

$+ 114.75q_2 - 23.52q_3 + 64.17q_4 + 9.75q_5 - 3r_1 - 13.5r_2 + 2.4r_3 - 9.3r_4 -$

$1.5r_5 + z_{45} \geq 0$

Constraint 11:  $-141.25w_1 - 541.366w_2 + 111.168w_3 -$

$226.65w_4 + 498.978w_5 + 49.5q_1 + 235.74q_2 - 42.48q_3 + 118.74q_4 -$

$207.54q_5 - 3r_1 - 28.2r_2 + 3.6r_3 - 16.2r_4 + 23.4r_5 = 1$

Constraint 12:  $w_1 - 2q_1 + r_1 \geq 0$

Constraint 13:  $w_2 - 2q_2 + r_2 \geq 0$

Constraint 14:  $w_3 - 2q_3 + r_3 \geq 0$

Constraint 15:  $w_4 - 2q_4 + r_4 \geq 0$

Constraint 16:  $w_5 - 2q_5 + r_5 \geq 0$

Constraint 17:  $w_1 + w_2 + w_3 + w_4 + w_5 = 1$

$w_1, w_2, w_3, w_4, w_5, r_1, r_2, r_3, r_4, r_5, Z_{12}, Z_{31}, Z_{41}, Z_{51}, Z_{23}, Z_{24},$

$Z_{25}, Z_{43}, Z_{35}, Z_{45} \geq 0$

$q_1, q_2, q_3, q_4, q_5$  unrestricted in sign

Solving the model using Microsoft Excel Solver software, the optimal solution is obtained as follows:

$w_1 = 0.199998$

$w_2 = 0.199998$

$w_3 = 0.199999$

$w_4 = 0.200003$

$w_5 = 0.200004$

$q_1 = 0.106435$

$q_2 = 0.283352$

$q_3 = 0.509428$

$q_4 = 0.869410$

$q_5 = 0.447322$

$y_1 = 0.532178$

$y_2 = 1.416772$

$y_3 = 2.547149$

$y_4 = 4.347019$

$y_5 = 2.236585$

$z_{12} = 0.25; Z^* = H^* = 0.25$

The Index of Fit:  $C^* = H^*/(1+H^*) = 0.25/(1+0.25) = 0.2$

Therefore, the cubic distance of each town from the ideal point is calculated using Equation (15) thus

$S_1 = 14.32295$

$S_2 = -2.734056$

$S_3 = -1.976531$

$S_4 = 52.73787$

$S_5 = 13.86391$

The ranking order of the five towns is generated as follows:

$$S_2 < S_3 < S_5 < S_1 < S_4$$

The regional manager of the VIP fast food restaurant uses this ranking order to select Eket (A<sub>2</sub>) as the most attractive town in Akwa Ibom State for establishing a new branch.

## 5. Conclusion

The application of E-Linmap model in the choice of location of VIP Restaurant in five different towns in Akwa Ibom State yielded a remarkable result. This shows that the most preferred town is Eket. Others follow in order of preference: Ikot-Abasi, Uyo, Oron and Ikot Ekpene. Hence, the use of Minkowski metric of order 3 gives explicit result in decision making since there is more accuracy in applying it in the estimation of individual utility function in real life situation.

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